



Healthcare Buyouts 101 Training

October 2021

Day 1 – Monday, October 25 th (morning)			
9:00	9:15	Welcome - HCPEA Overview	Melissa Gardiner – Executive Director, HCPEA Dan Shoenholz, Partner and PE Healthcare Leader – EY Parthenon
9:15	10:30	Healthcare industry and commercial overview	Anirudh Goel, Partner – EY Parthenon Dave Davies, Senior Manager – EY Parthenon
10:30	11:45	Legal considerations	Joanna Lin, Partner – McDermott Will & Emery LLP Thaddeus Chase, Associate – McDermott Will & Emery LLP
11:45	12:00	Break	
12:00	1:00	Washington Council	Laura Martin Dillon, Senior Manager – Washington Council Ernst & Young
Day 2 – Tuesday, October 26 th (morning)			
9:00	9:15	Welcome	Terence Ferguson, Managing Director – EY Strategy and Transactions
9:15	10:45	Foundational deal considerations	<u>Quality of earnings, Debt and debt-like items, and Net Working Capital</u> Sean Helmig, Senior Manager – EY Strategy and Transactions Brian Mabry, Senior Manager – EY Strategy and Transactions Peter Kang, Manager – EY Strategy and Transactions Max Kramer, Manager – EY Strategy and Transactions
10:45	11:00	Break	
11:00	12:30	Other deal considerations	<u>Tax: changes, diligence, and structuring considerations</u> Chris Wheeler, Managing Director – EY Strategy and Transactions <u>Integration</u> Hunter New, Director – EY Strategy and Transactions
12:30	1:00	Career Q&A	Andy Cavanna, General Partner – Apax Partners
		Closing remarks	Melissa Gardiner – Executive Director, HCPEA Terence Ferguson, Managing Director – EY Strategy and Transactions

Sponsored by:





Healthcare Buyouts 201 Training

October 2021

Day 3 – Wednesday, October 27 th (morning)			
9:00	9:15	Welcome - HCPEA Overview	Melissa Gardiner – Executive Director, HCPEA Dan Shoenholz, Partner and PE Healthcare Leader – EY Parthenon
9:15	9:45	Tax structuring considerations	Alex Farr, Partner – McDermott Will & Emery LLP Joanna Lin, Partner – McDermott Will & Emery LLP Thaddeus Chase, Associate – McDermott Will & Emery LLP
9:45	10:15	Principal transaction agreements	Joanna Lin, Partner – McDermott Will & Emery LLP Thaddeus Chase, Associate – McDermott Will & Emery LLP
10:15	10:30	Break	
10:30	11:00	Reps and Warranties	Jay Heidrink, Director - Willis Towers Watson
11:00	11:20	Review of key legal documents	Joanna Lin, Partner – McDermott Will & Emery LLP Thaddeus Chase, Associate – McDermott Will & Emery LLP
11:20	11:30	Recent market trends	Joanna Lin, Partner – McDermott Will & Emery LLP Thaddeus Chase, Associate – McDermott Will & Emery LLP

Sponsored by:

